

Second Annual

GATEWAY TO THE GLOBE:

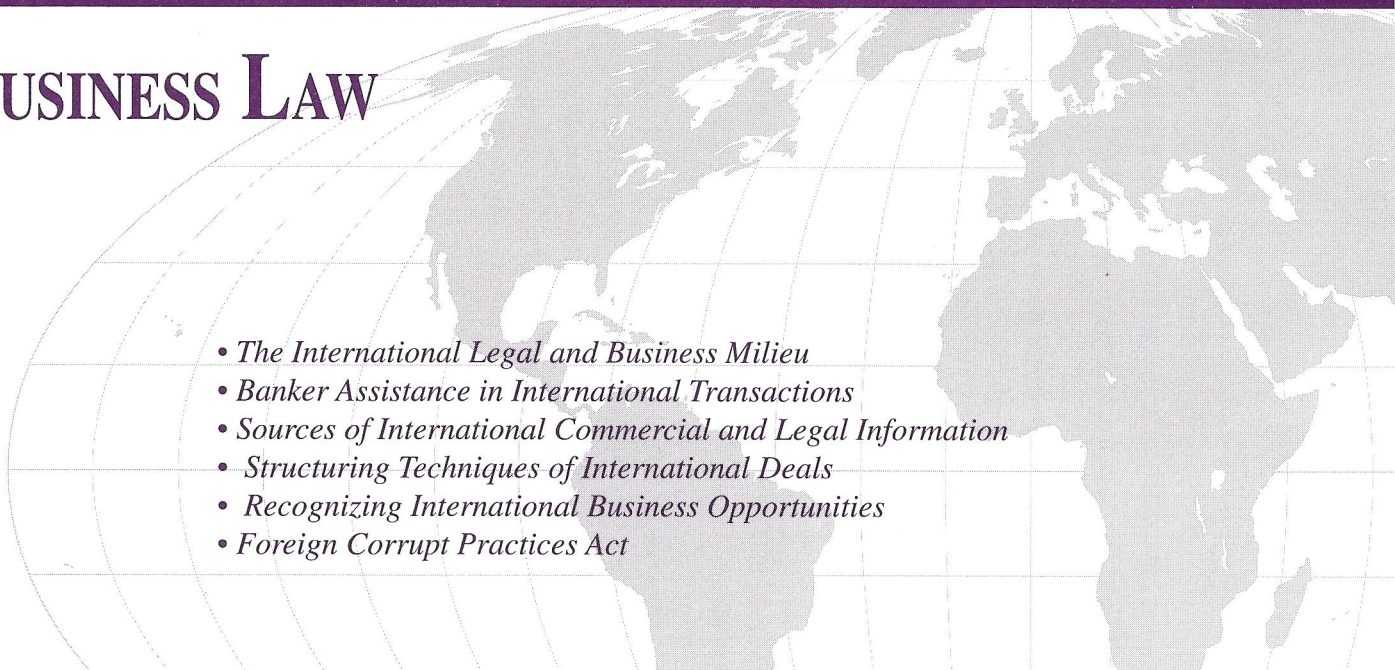
INTERNATIONAL BUSINESS LAW

St. Louis, Missouri

Friday, January 30, 1998

Ritz Carlton Hotel

100 Carondelet Plaza

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- *The International Legal and Business Milieu*
 - *Banker Assistance in International Transactions*
 - *Sources of International Commercial and Legal Information*
 - *Structuring Techniques of International Deals*
 - *Recognizing International Business Opportunities*
 - *Foreign Corrupt Practices Act*

GATEWAY TO THE GLOBE: INTERNATIONAL BUSINESS LAW

- 8 a.m. **REGISTRATION AND COFFEE**
- 8:30 a.m. **THE INTERNATIONAL LEGAL AND BUSINESS MILIEU:
WE'RE NOT IN ST. LOUIS ANYMORE -
WHERE DO I START?**
Martin T. Sigillito (Moderator)
- 9 a.m. **HOW TO GET INTERNATIONAL COMMERCIAL AND LEGAL
INFORMATION AND HELP FOR FREE**
Panel Discussion
Robert J. Frueh
Director, World Trade Center • St. Louis, Mo.
- Margaret R. Gottlieb**
*International Trade Specialist,
U.S. Export Assistance Center, Department of Commerce
St. Louis, Mo.*
- J. Scott Brown**
J. Scott Brown Associates • Leawood, Kan.
- 10 a.m. **COFFEE BREAK**
- 10:15 a.m. **WHAT THE BANKER CAN DO FOR YOUR CLIENT IN
INTERNATIONAL TRANSACTIONS**
• Protection against currency fluctuations: The costs
and risks of building a hedge
Larry R. Kirschner
*Managing Director of International Banking,
Mercantile Bank, N.A. • St. Louis, Mo.*
- International Letter of Credit: How to Get Your
Client Paid
Joseph A. Louvier
*Vice President/Manager Director of International
Banking, Mercantile Bank, N.A. • St. Louis, Mo.*
- 11:45 a.m. **LUNCHEON (INCLUDED IN TUITION)
FUNDAMENTALS OF INTERNATIONAL COMMERCIAL
LAWYERING: WHAT YOU DON'T KNOW CAN
KILL THE DEAL**
J. Scott Brown